

# Self-Analysis Worksheet

For a spreadsheet version of this worksheet, see [www.nist.gov/baldrige/products-services/baldrige-cybersecurity-initiative](http://www.nist.gov/baldrige/products-services/baldrige-cybersecurity-initiative).

Process (Categories 1–6)	Reactive, Early, Developing, Mature, Leading, or Exemplary?				High, Medium, or Low?
	Approach	Deployment	Learning	Integration	Importance
<b>1 Leadership</b>					
1.1 Leading for Cybersecurity: How do your senior and cybersecurity leaders lead your cybersecurity policies and operations?					
1.2 Governance and Societal Responsibilities: How do you govern your cybersecurity policies and operations and make cybersecurity-related societal contributions?					
<b>2 Strategy</b>					
2.1 Strategy Development: How do you include cybersecurity considerations in your strategy development?					
2.2 Strategy Implementation: How do you implement the cybersecurity-related elements of your strategy?					
<b>3 Customers</b>					
3.1 Customer Expectations: How do you listen to your customers and determine their cybersecurity-related satisfaction?					
3.2 Customer Engagement: How do you build relationships with internal and external customers around cybersecurity?					
<b>4 Measurement, Analysis, and Knowledge Management</b>					
4.1 Measurement, Analysis, and Improvement of Performance: How do you measure, analyze, and then improve cybersecurity-related performance?					
4.2 Knowledge Management: How do you manage your organization’s cybersecurity-related knowledge assets?					
<b>5 Workforce</b>					
5.1 Workforce Environment: How do you build an effective and supportive environment for your cybersecurity workforce?					
5.2 Workforce Engagement: How do you engage your workforce for high performance in support of cybersecurity policies and operations?					

(Continued on the next page)

## Self-Analysis Worksheet (continued)

Process (Categories 1–6)	Reactive, Early, Developing, Mature, Leading, or Exemplary?				High, Medium, or Low?
	Approach	Deployment	Learning	Integration	Importance
<b>6 Operations</b>					
6.1 Work Processes: How do you design, manage, and improve your key cybersecurity work processes?					
6.2 Operational Effectiveness: How do you ensure effective management of your cybersecurity operations?					

Results (Category 7)	Reactive, Early, Developing, Mature, Leading, or Exemplary?				High, Medium, or Low?
	Levels	Trends	Comparisons	Integration	Importance
7.1 Cybersecurity Process Results: What are your cybersecurity performance and process effectiveness results?					
7.2 Customer Results: What are your customer-focused cybersecurity performance results?					
7.3 Workforce Results: What are your workforce-focused cybersecurity performance results?					
7.4 Leadership and Governance Results: What are your cybersecurity leadership and governance results?					
7.5 Financial and Strategy Results: What are your cybersecurity-related financial and strategy results?					

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